



Public Sector Procurement Vehicles & Contracts

Carahsoft serves as the master government aggregator and distributor for Palo Alto Networks. Through this partnership, we provide public sector organizations with easy access to Palo Alto Networks actionable network intelligence platform to help enhance all aspects of management, security, agility and cost control.

Carahsoft offers expertise in government procurement processes and practices, and holds numerous contracts that enable Palo Alto Networks to sell to:

- State Agencies
- Cities, Counties, and Local Government
- School Districts (K-12, and charter/private schools)
- Higher Education Institutions (universities, community and private colleges, and technical/vocational schools)
- Federal Government Agencies/Organizations

Palo Alto Networks solutions are available through the contracts and purchasing agreements highlighted below.

State and Local Government Contracts & Education Procurement Vehicles

Carahsoft holds state, city, county, and technology-specific contracts that accelerate procurement for government agencies and educational institutions. In addition, through GSA's Cooperative Purchasing Program, state, local, and tribal governments can purchase through specific GSA Schedule contracts.

Carahsoft also partners with resellers who focus on states and regions throughout the country. Through these teaming arrangements, Carahsoft and Palo Alto Networks also have access to these vehicles.

GSA Cooperative Purchasing Program

Contract Number: GS-35F-0119Y
 Term: Through December 19, 2021

Maryland Commercial Off-the-Shelf Software (COTS)

Contract Number: 060B2490021
 Term: Through September 30, 2027

Maryland Hardware

Contract Number: 060B2490022-2015
 Term: Through November 14, 2028

Minnesota State Networking Equipment

Contract Number: 147091 T-653(5)
 Term: Through October 31, 2020

Multnomah County Contract

Contract Number: 5600001500
 Term: Through March 22, 2022

North Carolina Statewide IT Contract (NCDIT)

Contract Number: 204X
 Term: Through June 30, 2023

State and Local Government Contracts & Education Procurement Vehicles (cont.)

NJEDGE

Contract Number: 00278834
 Term: Through June 30, 2020

Pennsylvania COSTARS - Hardware

Contract Number: COSTARS_003-451
 Term: Through July 18, 2019

Pennsylvania COSTARS - Software

Contract Number: COSTARS-006-176
 Term: Through August 31, 2019

Pennsylvania Department of General Services

Contract Number: 4400004253
 Term: Through December 19, 2021

Oklahoma OMES

Contract Number: SW1056A
 Term: Through June 21, 2025

Telecom; Network, Equip, Main

Contract Number: 147091 T-653(5)
 Term: Through October 31, 2020

Texas Department of Information Resources (DIR)

Contract Number: DIR-TSO-4288
 Term: Through February 22, 2023

Virginia Association of State College & University Purchasing Professionals (VASCUPP)

Contract Number: UVA1482501
 Term: Through December 19, 2021

**Each expiration date includes the potential
 option years.*

Federal Procurement Vehicles

GSA Schedule 70

Contract Number: GS-35F-0119Y
 Term: Through December 19, 2021

NASA SEWP V

Group A Small: NNG15SC03B
 Group D Other Than Small: NNG15SC27B
 Term: Through April 30, 2020

**Each expiration date includes the potential
 option years.*

Cooperative Purchasing Contracts for State/Local Government and Education

NASPO ValuePoint (formerly WSCA-NASPO)

Contract Number: AR2472

Term: Through September 15, 2026

1. Alaska: #NVP-2018-CLOUD-0002
2. Arizona: #CTR046098
3. Arkansas: #4600040559
4. California: #7-17-70-40-05
5. District of Columbia: #101416
6. Delaware: #GSS17793-CLOUD_SOL
7. Florida: #43230090-NASP9-16-ACS
8. Hawaii: #17-18
9. Illinois: # NVP-2018-CLOUD-0002
10. Kansas:
 #00000000000000000000000043262
11. Kentucky: #MA 758 1700001211
12. Louisiana: #4400010663
13. Massachusetts: #ITS60
14. Minnesota: #128340
15. Missouri: #AR2472
16. Montana: #AR2472
17. Nebraska: #78128 04
18. Nevada: #AR2472
19. New Mexico: #80-000-18-00046AE
20. Oklahoma: #SW1022C
21. Oregon: # 9412
22. Utah: #AR2472
23. Vermont: #37451
24. Virginia: #VA-170801-CARA
25. Washington: #05116
26. Wisconsin: #505ENT-018-NASPO
 CLOUD-03
27. Wyoming: #AR2472

National Cooperative Purchasing Alliance (NCPA)

Contract Number: NCPA01-55

Term: Through April 30, 2021

National Intergovernmental Purchasing Alliance (National IPA)

Contract Number: R150402

Term: Through May 31, 2020

The Quilt

Contract Number: #MSA-05022016F

Term: Through March 21, 2022

**Each expiration date includes the potential option years.*

For More Information

Rich Maigne

Director of Palo Alto

Networks Sales

richard.maigne@carahsoft.com

703-871-8578

Calvin Poe

Account Manager

Calvin.Poe@carahsoft.com

703-230-7428

Federal Taxpayer ID: 52-2189693

DUNS Number: 088365767

Shipping Point: FOB Destination

Terms: Net 30 on approved credit

contracts@carahsoft.com

888-66-CARAH (888-662-2724)