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Welcome to the

Carahsoft-ATARC Federal Cloud Marketplace Forum

Wednesday, July 24, 2019

Featuring FedRAMP Solutions & Successes



 **ATARC**

Government-Industry FedRAMP Successes

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Service Delivery and
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*VP, Product Management
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Salesforce Government Cloud

The Journey to FedRAMP: Partnership, Innovation, & Customer Success

Salesforce Industry Products

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July 24, 2019



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Director of Digital Technology
Align

Annie Shek-Mason
Director of Professional Services
Cloud for Good



Forward-Looking Statement



Statement under the Private Securities Litigation Reform Act of 1995

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THANK YOU



Customer Success Platform for Government



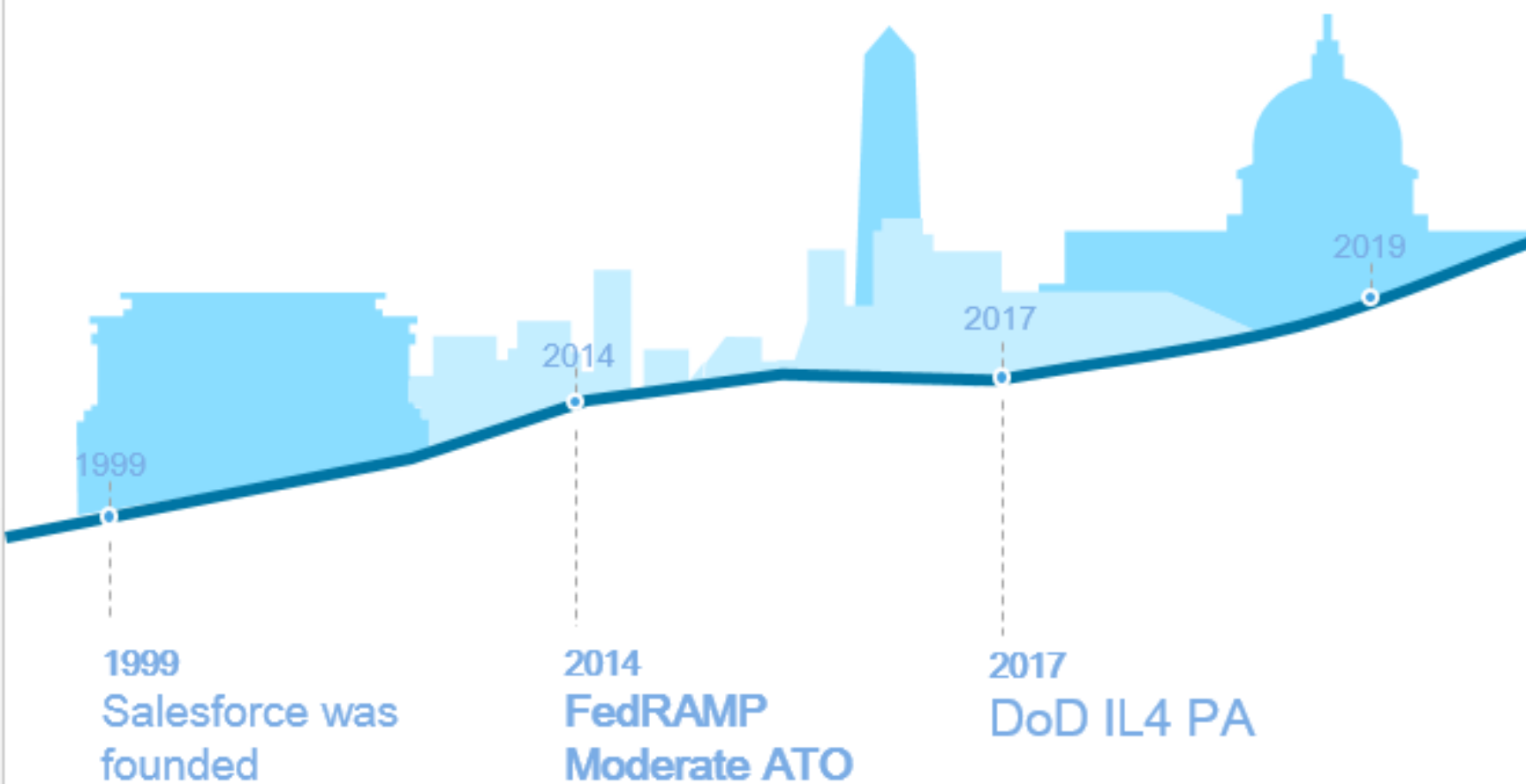


Chad Sheridan

Information Solutions Service Delivery and
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10+ Years of Government Adoption and Success



TODAY

Dedicated Government Cloud team

15 of 15 cabinet level agencies

50 of 50 states

Over 1,000 government agencies

\$13.28 billion in revenue FY19

What is the benefit of Government Cloud?



We handle the complexity, security, and compliance, so our customers can focus on their mission

Investments in technology

=

Investments in your mission



35+ ATOs issued since 2014

Faster and lower cost ATOs:

- 18 months → 6 months
- 12 months → 6 weeks

thank you



**Thanks again to our
speakers, sponsors and
participants.**

**See more at:
carahsoft.com/FedRAMPFForum
carah.io/fcmf**