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Welcome to the

Carahsoft-ATARC Federal Cloud Marketplace Forum

Wednesday, July 24, 2019

Featuring FedRAMP Solutions & Successes



 **ATARC**

Getting to Success



Dan Kasun

*Head of ISV Alliances,
Worldwide Public Sector,
Amazon Web Services*



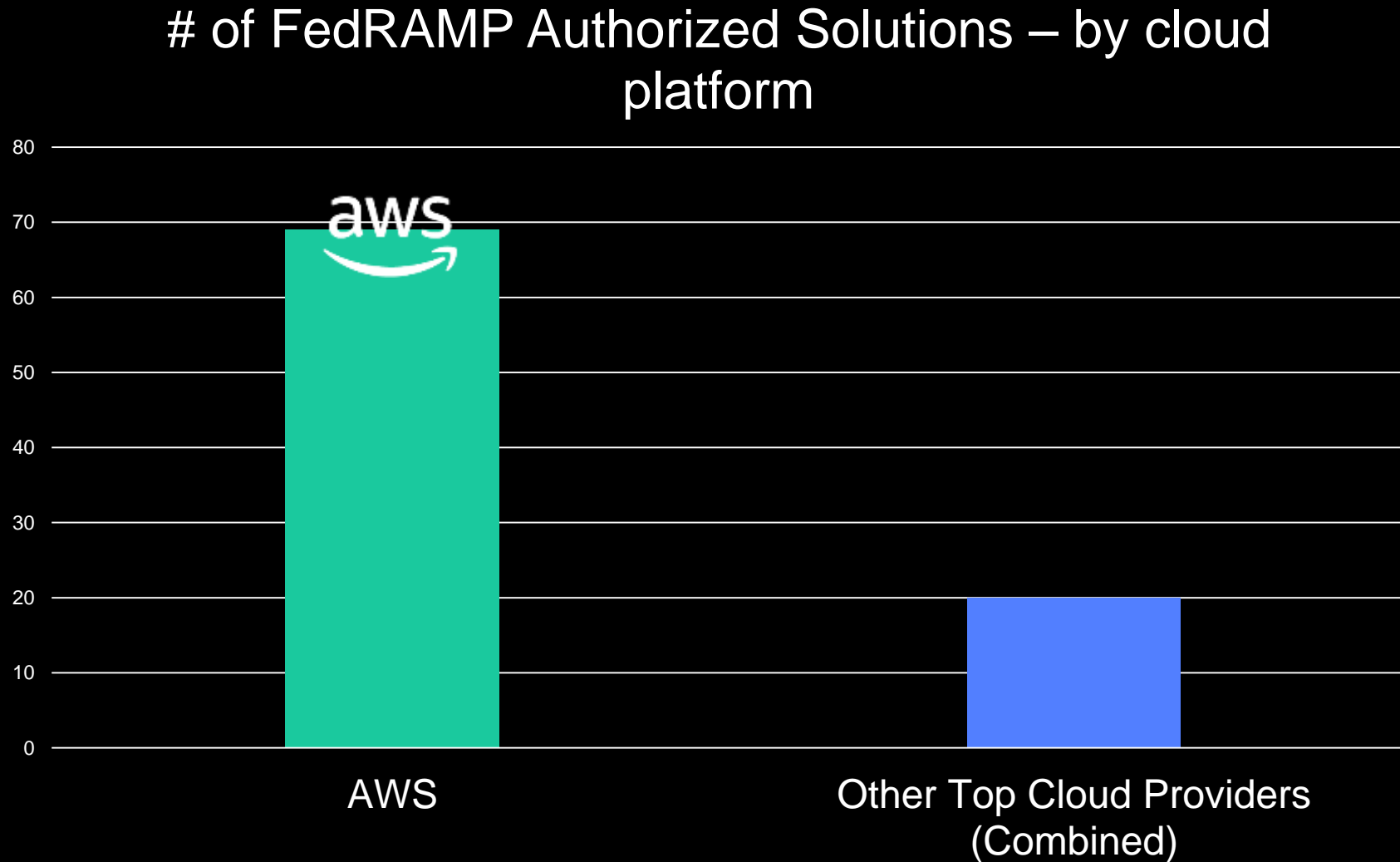
FedRAMP with Amazon Web Services

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Dan Kasun
Sr. Manager, WW Public Sector ISV Channel
Amazon Web Services



Leading the way with FedRAMP authorized solutions



Challenge: make it cost effective and viable for solution providers to pursue FedRAMP

1. Education and advocacy about FedRAMP benefits and process
2. Building solutions that can meet compliance requirements
3. Getting through the FedRAMP process - and then maintaining compliance over time
4. Connecting government agencies with solution providers who can help them execute their mission
5. Expanding visibility and streamlining adoption of authorized solutions throughout Federal agencies

ATO on AWS: Official APN Partner Program

NEW

Find partners with proven capabilities to help meet and maintain regulatory requirements on AWS

24 APN Partners at launch

Allgress | Anitian | Barracuda | Center for Internet | CloudCheckr | CloudHesive | Coalfire | ComplyUp |
DUO Security | GitHub | HashiCorp | JHC Technologies | Kratos | McAfee | Quzara LLC | RedHat | Saint |
Schellman & Company LLC | Smartronix | StackArmor | Telos | Trend Micro | Yubico | Zscaler

ATO on AWS Focus Areas

GOAL: Significantly reduce the time, cost, and complexity of obtaining FedRAMP Authorization

Challenge	ATO on AWS resources
1. Education and Advocacy about FedRAMP	Training events on security & compliance, whitepapers, case studies with partners
2. Building solutions that meet compliance requirements	Reusable AWS and partner artifacts, tools, and pre-built templates to build, optimize, and automate DevOps, SecOps, Continuous Integration/Continuous Delivery, and Continuous Risk Treatment
3. Achieving/maintaining FedRAMP authorization	Qualified AWS and partner compliance specialists who provide mentorship, oversight, and support through the process, from planning to authorization

AWS: Committed to accelerating FedRAMP

Ensuring that AWS services achieve authorization as quickly as possible

Evangelizing the benefits of and requirements for FedRAMP to our partners and customers

Helping solution providers build and automate compliant solutions and rapidly achieve authorization with the “ATO on AWS” Partner community

Supporting initiatives to advance FedRAMP efficiency and adoption

Working with partners, agencies, and other organizations to help connect the right agencies with the right solutions

For more information:

AWS Compliance: <http://aws.amazon.com/compliance>

ATO on AWS: <https://aws.amazon.com/partners/ato/> or send email to ATOonAWS@amazon.com

Everything else: DanKasun@amazon.com

**Thanks again to our
speakers, sponsors and
participants.**

**See more at:
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