

# New Relic®

## Fact Sheet

### Who we are



Our mission is to establish the standards by which all software and its impact can be measured and improved. That's a lot to do, but we're only getting started.

**New Relic is the industry's largest and most comprehensive cloud-based instrumentation platform.** The world's best software and DevOps teams rely on New Relic to create best-in-class digital experiences. Our mission is to establish the standards by which all software can be measured and improved, along with its impact. To learn why more than 50% of the Fortune 100 trust New Relic to run the world's software, visit [newrelic.com](https://newrelic.com).

### Real-time insights for modern digital initiatives

#### Cloud adoption

Plan and prove migration success faster.

- Decommission your data center 25% faster
- Accelerated migration with less errors that reduces cloud spend by 8%

#### Cloud native

Ensure the resilience of modern, distributed systems.

- Improve compute consumption ratios by ~4%
- Reduce total cost of ownership for cloud-based apps by ~3%

#### DevOps

Drive a roadmap for measurable success.

- Improve troubleshooting efficiency by 30%
- Accelerate software release cycles by 2x
- Reduce incidents by 30%

#### Digital CX

Focus on the features/fixes that benefit customers most.

- Reduce revenue leakage by up to 40%
- Improve conversion rates by up to 30%

#### Service Reliability

Stable, predictable & highly available applications

- Define concrete metrics of reliability
- Identify risks, along with their likelihood and severity

### Innovation highlights



**1.3 TRILLION**  
DATA POINTS

queried per minute or 4,000x  
the number of tweets  
generated per minute



**220+** INTEGRATIONS

including Kubernetes,  
Docker, serverless, and  
30+ AWS services



**8** PROGRAMMING LANGUAGES

and  
**200+** FRAMEWORKS  
monitored

### The New Relic platform

New Relic  
**APM**

Monitor your apps  
in real time

New Relic  
**INFRASTRUCTURE**

Manage your backend  
environment

New Relic  
**BROWSER**

Sharpen your frontend  
performance

New Relic  
**SYNTHETICS**

Simulate real user  
behavior

New Relic  
**MOBILE**

Optimize iOS and  
Android apps

New Relic  
**INSIGHTS**

Querying and dashboards for data storytelling

# New Relic

## Security first



New Relic is committed to ensuring that citizen data is secure. We undergo rigorous audits by third-party services, and our security processes are transparent, documented, and verified. With New Relic:

- Customers have complete control over what, if any, sensitive information is sent to New Relic.
- Security settings and regulatory compliance meet or exceed industry standards.
- All data is encrypted in transit, and authentication data is encrypted at rest.

Learn more at [newrelic.com/security](https://newrelic.com/security)

The New Relic Platform has earned:

- **AICPA SOC 2 Type II audit** (conducted annually)
- **Tier 3, SSAE 16 certified data center**
- **Cloud Security Alliance (CSA)—Security, Trust and Assurance Registry (STAR)**

## Why New Relic?

The New Relic Platform enables government IT teams to meet the difficult performance and cost demands of their organization while providing superior user experiences for thousands of government applications and systems.

By choosing New Relic you gain access to technology that enables government CIOs and solution architects to better manage IT programs where complex application and service dependencies extend between multiple teams, operating environments, and stakeholders.

## 21<sup>st</sup> Century IDEA

On Thursday, December 20, 2019, the President signed the 21st Century Integrated Digital Experience Act (21st Century IDEA) into law – a bill that will transform the federal government’s digital service delivery, through website modernization, improved accessibility, analytics integration, and ultimately prioritize the citizen experience.

New Relic's Digital Intelligence Platform aids government organizations in meeting the 21st Century IDEA requirements.

## Customers

- **US Army**
  - **US Human Resources Command**
  - **United States Army Recruiting Command (USAREC)**
  - **US Army Cadet Command**
- **United States Citizenship and Immigration Services (USCIS)**
- **Centers for Medicare and Medicaid Services (CMS)**
- **Defense Agencies**

## Recognition

**Human Rights Campaign Corporate Equality Index 2019**



**Gartner Magic Quadrant**  
**7 MQ reports in a row: A Leader for APM Suites**

**Gartner Peer Insights**  
**Highest peer-rated APM vendor, with 4.6 out of 5 rating and 90% recommendation rate**

## CMS leverages agile IT to deliver enhanced citizen services

Proactively manage performance across high-profile – government websites used by over 50 million citizens

### Highlights

- Improved mean time to resolution by 75%
- Doubled the number of websites, programs, and active users while only growing staff by approximately 25%
- Moved from traditional quarterly releases to an agile, two-week release cycle
- Increased development speed by 80%
- Improved citizen services by enhancing the online experience