Manufacturer/Product Line/Product Category	Customer Discount % off MSRP
CloudOne	1.26%
Condusiv	14.36%
Data Direct Tier One	4.28%
Data Direct Tier Two	9.32%
Data Direct Tier Three	19.40%
Fusion-IO Tier One	9.32%
Fusion-IO Tier Two	29.47%
Imation	6.60%
Nimble	4.22%
Nutanix	8.75%
Pernix Data	4.28%
QTS	3.00%
VAZATA	1.26%
Accessories and Peripheral Items (includes items such as cables, transceivers, adapters, etc., this discount applies to all brands)	4.28%
NOTE: SOFTWARE MUST BE BUNDLED – NO STAND ALONE SOFTWARE PURCHASES ALLOWED FROM THIS CONTRACT	
Service	
CloudOne Maintenance and Support	1.26%
Condusiv Maintenance and Support	14.36%
Data Direct Maintenance and Support	4.28%
Fusion-IO Maintenance and Support	9.32%
Imation Maintenance and Support	6.60%
Nimble Maintenance and Support	4.22%
Nutanix Maintenance and Support	8.75%
Pernix Data Maintenance and Support	4.28%
QTS Maintenance and Support	3.00%
VAZATA Maintenance and Support	1.26%
Optional Items	
CloudOne Installation	1.26%
CloudOne Services	1.26%
CloudOne Training	1.26%

## Appendix C – Pricing Index

## Carahsoft Technology Corporation

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Condusiv Installation	14.36%
Condusiv Services	14.36%
Condusiv Training	14.36%
Data Direct Installation	4.28%
Data Direct Services	4.28%
Data Direct Training	4.28%
Fusion-IO Installation	9.32%
Fusion-IO Services	9.32%
Fusion-IO Training	9.32%
Imation Installation	6.60%
Imation Services	6.60%
Imation Training	6.60%
Nimble Installation	4.22%
Nimble Services	4.22%
Nimble Training	4.22%
Nutanix Installation	8.75%
Nutanix Services	8.75%
Nutanix Training	8.75%
Pernix Data Installation	4.28%
Pernix Data Services	4.28%
Pernix Data Training	4.28%
QTS Installation	3.00%
QTS Services	3.00%
QTS Training	3.00%
Optional Items	
VAZATA Installation	1.26%
VAZATA Services	1.26%
VAZATA Training	1.26%
Carahsoft Training (Virtual or onsite)	4.28%
Carahsoft Installation Services (remote)	4.28%
Carahsoft Installation Services (onsite)	9.32%
Carahsoft Service Offering Services (includes installation, integration, and other similar services)	9.32%

## Appendix C – Pricing Index

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