

DIR-CPO-5175
Appendix C: Pricing Index
Carahsoft Technology Corporation

IaaS Catalog Pricing	
IaaS SUBCATEGORY NAME	DISCOUNT % OFF MSRP/LIST
Microsoft	3.00%
Akamai	20.00%
Okta, Inc.	1.74%
Amazon Web Services	2.00%
Carahsoft	1.00%
VMware	2.00%
Google Cloud Platform	1.00%
PaaS Catalog Pricing	
CATEGORY NAME	DISCOUNT % OFF MSRP/LIST
Microsoft Corporation	3.00%
Twilio	2.00%
Databricks	1.74%
Acquia	3.57%
Amazon Web Services	2.00%
Nutanix	3.00%
VMware	3.50%
Google Cloud Platform	1.00%
sailpoint	1.92%
Carahsoft	1.00%
Salesforce.com	4.26%
MuleSoft (Salesforce.com)	2.00%
ServiceNow OTS	1.00%
ServiceNow	4.50%
Nutanix Database Service (NDB	5.00%
MaaS Catalog Pricing	
CATEGORY NAME	DISCOUNT % OFF MSRP/LIST
Horizon3.ai	0.50%
Automox	2.00%
Palo Alto Networks	10.00%
Carahsoft	1.00%

DIR-CPO-5175
Appendix C: Pricing Index
Carahsoft Technology Corporation

Related Services Pricing	
CATEGORY NAME	DISCOUNT % OFF MSRP/LIST
Databricks	1.74%
Okta, Inc.	1.74%
VMware	3.00%
Salesforce.com	2.00%
Palo Alto Networks	5.00%
Carahsoft	2.82%
ServiceNow	1.50%