

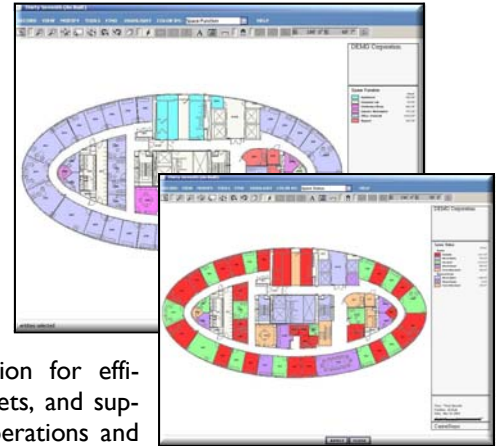
The CenterStone Integrated CAFM Software Solution

Real estate is the second largest expense for most large organizations, but efficient management of facility assets has consistently proven difficult. Workplace information is often locked in separate silos and traditional software applications cannot bridge the daunting challenges of communication and collaboration. As a result, companies have trouble managing costs, documenting or improving workplace business processes, and optimizing strategic planning. *Until now.*

CenterStone Software

Developed from the ground up as an integrated, Web-based solution, the CenterStone platform from Manhattan Software, Inc., is designed specifically to address the three major shortcomings of traditional CAFM tools:

- Ease of use
- Integration
- Data access and Collaboration



CenterStone offers an integrated solution for efficiently managing facilities, operations, assets, and support services across the workplace. Operations and facilities executives for leading corporations around the globe rely on CenterStone to collect, maintain and analyze critical information on space, people, assets, work orders and operations in a single, integrated platform. As a result, CenterStone delivers the best value for corporate real estate and financial executives, facilities management professionals, and business partners.

Advantages & Benefits of CenterStone

- **A fully integrated solution** with market-leading functionality to manage all workplace information & processes (space, leases, assets, operations, projects, etc.).
- **Business process automation** accomplished via a state-of-the-art workflow engine that allows clients to build, execute and refine manual internal and collaborative processes.
- **Ability to access and analyze** workplace data from disparate data stores and applications in one central location.
- **Cross-enterprise integration** for seamless information exchange with Finance, HR and other enterprise systems that drive real estate, facilities and operations.
- **More “out of the box” capabilities**, with fast and easy user configuration, in contrast to the steep learning curve and heavy customization required with competing products.
- **Executive dashboards and real-time reporting** to improve insight, planning and decision-making.
- **Professional services and solution partners** that provide best practices in deployment and utilization to ensure and accelerate client success.
- **Technology innovation and leadership** in platform, product development and industry alliances to drive continuous value for clients.

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Representative Clients

A growing roster of Fortune 500 and industry leaders are using Manhattan's CenterStone solution to save millions of dollars and turn their workplaces into strategic assets.

Financial Services

- Northern Trust
- Dunn & Bradstreet
- AIG
- Aon
- Bank of America
- Citizens Bank
- E*Trade
- State Street Global

High Tech

- BEA Systems
- Dell
- EMC
- Juniper Networks
- Qualcomm
- Net Apps

Higher Education

- Harvard University
- Tufts University
- Rockefeller University

Pharmaceutical/Healthcare

- Merck
- Applied Biosystems
- AstraZeneca
- Blue Cross Blue Shield
- Genzyme (ALZA, Lifescan)
- Sanofi-Aventis

Media

- Comcast
- Pixar

Retail

- Lowes
- Guitar Center
- LeapFrog
- Staples, Inc.

CenterStone Functionality

As a pioneer in the CAFM software market, CenterStone delivers leading capabilities in a single, integrated platform for:

- **Space Planning & Management:** Better manage, plan and report on portfolio, facilities, personnel and assets through visual, interactive tools, and optimize space utilization.
- **Operations Management:** Manage service requests, work order processing and preventive/predictive maintenance. Provide employee self-service functionality via the workplace intranet.
- **Move/Add/Change:** Seamlessly plan, manage and execute both tactical small moves, as well as strategic large scale relocations while facilitating project tracking, reporting, planning and design.
- **Lease management:** Accurately plan, track, manage and maintain all aspects of a global leased property portfolio. Analyze critical business data on both real estate and capital assets. Ensure that critical lease deadlines, payments and renewals are met.
- **Asset Management:** Manage all workplace assets such as furniture, HVAC, emergency and IT equipment. Optimize move management, preventive maintenance and warranty management while ensuring better communication.
- **Workflow Management:** CenterStone's workflow engine provides a flexible, scalable solution for mapping and automating complex business processes.
- **Enterprise Reporting:** CenterStone comes pre-packaged with over 100 industry standard reports covering such topics as business unit allocation, lease portfolio, BOMA, assets, and work orders and includes extensive ad hoc reporting capabilities and dashboards.

"Workplace costs are second only to labor costs in most companies. Implementing a Computer Aided Facility Management (CAFM) solution can equate to rapid pay-back and double-digit return on investment."
- Gartner, Inc.

SaaS or Self Hosted—the Choice is Yours.

Because CenterStone is entirely web based, it can be delivered either as a SaaS solution or be self-hosted. Each delivery model has advantages—our industry experts will help you decide which approach best suits your unique business requirements.

Manhattan Software provides a full range of professional services for CenterStone implementation, helping clients achieve optimal productivity and return on investment as quickly as possible.

Contact Manhattan Software today for more information or to schedule a personal demonstration: Tel: +01.508.435.1510.

