



*"Finally, I feel that I have complete control of our network. Insightix provides us the real-time information to know exactly where and when devices are connected to the network and eliminate potential vulnerabilities."*

Leon Plotkin  
MIS Manager  
RTD Group

*"Insightix has provided us the confidence that the output of our IT efforts is a secure network with the available resources to support the business growth of the company."*

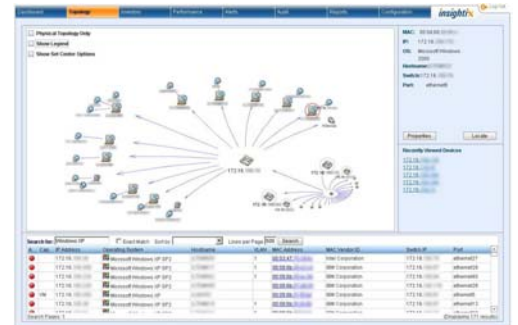
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### Expanding Beyond Limitations of Traditional Discovery Tools

Three recent trends have reduced the effectiveness of traditional network discovery tools – mobile workstations, virtualization and firewalls.

- Mobile Workstations** – laptops are quickly replacing desktop computers, while at the same time portable IP phones integrated into laptops are becoming increasingly popular. This means that the periodic active network scans performed by traditional discovery tools are incomplete due to movement of these devices.
- Virtualization** – server virtualization tools, such as VMWare, are being embraced in order to reduce operating costs. Traditional discovery tools cannot effectively identify or provide an accurate representation of a server's base and guest operating systems.
- Firewalls** – in addition to securing the perimeter of a network, security best practices dictate that the movement of security software and firewalls on to the host systems, such as servers and workstations. This prevents traditional network scanners from discovering systems because the firewalls cloak the host devices.

The result is that at any point in time, the information gathered by traditional discovery tools about network elements can be 20% to 40% out-of-date or incomplete.




This significantly slows down the problem resolution for IT operations and reduces the effectiveness of key security initiatives, including vulnerability management, patch management and endpoint security.

Specific key technical capabilities differentiate Insightix's Dynamic Infrastructure Discovery technology from traditional discovery tools. Insightix uses new algorithms for passive traffic analysis to discover and monitor devices and their attributes combined with limited amount of direct polling of specific network elements. This is much more effective than traditional active scanners, which flood the network with packet storms and miss devices that are not connected or dropped by a firewall.

### Insightix Competitive Advantages

The table below highlights the competitive advantages of Insightix's Dynamic Infrastructure Technology compared to traditional auto-discovery scanners.

		Traditional Auto-Discovery Scanners
Technology in Use	Dynamic combination of passive network traffic analysis and surgical active probing.	Active only flooding of networks using ICMP, Ping Sweep and SNMP probing.
Real-Time	Yes - Insightix provides real-time alerts for all discovered events, such as anew element or service, connection to and disconnection from the network.	No - Scans are run periodically and on demand when a problem is being investigated.
Completeness	Yes - Insightix discovers all network elements, including firewalled hosts and guest operating systems on virtualized servers.	No - Firewalled elements cannot be discovered. Devices that are turned off or disconnected at the time of a scan are not discovered. Devices that reconnect are also not discovered until the next scan.
Network Topology	Yes - Insightix detects all network elements in real-time and is subsequently capable of analyzing and presenting real-time network topology, including all connectivity information (switch IP and port) of every device.	No - Since not all network elements are detected it is impossible to create full network topology. Significantly manual input is required to complete this task. Even after manual work, topology is unlikely to be accurate in a dynamic network.
Network Intrusiveness	Low - Insightix collects the majority of its information passively (over 90%) and utilizes active techniques in a controlled, surgical manner.	High - All information is detected by flooding the network with packets, which degrades network performance.
Asset Identity Attribute and Accurate Device History	Yes - MAC address Identifying and monitoring elements by MAC addresses assures accurate event history.	No - IP address It is not possible to maintain accurate history of devices identified by IP addresses in DHCP-based environments in which devices constantly change their IP addresses.
Devices Type Detection	Yes - Complete Insightix classifies every device according to its type (i.e. host, switch, router, printer, wireless access point, VMWare, storage, VoIP, NAT).	No - Partial Limited capabilities

### Additional IT Management Value

Insightix discovery and monitoring solutions offer IT managers, for the first time, comprehensive visibility into their networks. Network and security professionals are able to complete previously time consuming tasks in seconds (i.e. a mouse click) using Insightix solutions. Examples of these tasks include:

- Locating an element or group of elements (e.g. all elements with Windows XP) on the network.
- Resolving network performance issues (e.g. detect network abusers, worm outbreak).
- Investigating a network event triggered by a security or network management system.
- Documenting the network.
- Obtaining complete inventory for an IT project (e.g. patch management, vulnerability assessment, license management).
- Detecting open/outgoing/incoming sessions from machines to remote servers by protocols.
- Determining the allocation of extended network resources.
- Detecting unused or underutilized equipment to be deployed more effectively.
- Detecting threatening elements on the network (firewalled elements, elements that belong to no domain, wireless access points).

Insightix reduces the cost of IT management and IT security by providing accurate information, allowing IT professionals to more quickly and effectively manage complex operational tasks.

*"Insightix simplifies network documentation into a matter of a few mouse clicks."*

Erik Tebelak  
Director of IT  
MobiTV

Insightix provides opportunities to achieve higher productivity from lower level staff and free up senior staff for more strategic projects and initiatives. In addition, problems are resolved more quickly and downtime is reduced.

### About Insightix

Insightix develops the only complete, real-time and agentless network discovery and network access control solutions. Insightix's solutions provide comprehensive network coverage and deliver an immediate return-on-investment for IT operations, network security and regulation compliance. Insightix solutions are simple to use and overcome the technical limitations of existing solutions.

Insightix's investors include Quest Software (NASDAQ:QSFT), several technology veterans and Blumberg Capital. The company's advisory members include industry leaders from IBM, Computer Associates, Citrix, Check Point, RSA, Comverse, ECI Telecom and AudioCodes.

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