



JANEEVA PARTNERS WITH CARAHSOFT

Partnership provides government agencies with solutions to optimize vendor relationships and enhance accountability

ANN ARBOR – December 10, 2009 – Janeeva today announced that it has partnered with Carahsoft Technology Corp., the trusted government IT solutions provider, to market and sell its Janeeva Assurance ORM (Outsourcing Relationship Management) software to government agencies through Carahsoft's General Services Administration (GSA) schedule.

Janeeva Assurance provides an automated process to collect, aggregate, calculate and communicate critical metrics necessary for effective vendor performance management, making it an ideal solution for government entities.

"Janeeva provides government agencies with the tools they need to ensure that the delivery of contracted services meets Performance Work Statements, Service Level Agreements, cost, delivery and quality goals," said Craig P. Abod, Carahsoft president. "The company's solution well compliments our SaaS and Cloud Computing offerings, and we are pleased to add Janeeva to our GSA schedule."

"In this age of increased contract scrutiny and emphasis on vendor performance management, the government's interest in our product's unique capabilities has increased markedly," said Janeeva CEO Vinay Gupta. "By partnering with Carahsoft, we are able to offer government agencies a solution that provides an accurate and timely window into their portfolio of vendors and contracts to drive greater accountability."

About Janeeva Assurance

Janeeva Assurance is a full suite of products for vendor performance management. Contract Officers (COs), Contracting Officer Technical Representatives (COTRs) and project managers use Janeeva Assurance to automate problem identification, establish and execute against project requirements and objectives, generate timely reports to monitor performance, effectively manage incentives, penalties, credits, and charge-backs, quickly communicate changes in scope in contracts and services, analyze and compare vendor performance to improve outcomes and quality and track and resolve issues before they become recurring problems.

About Carahsoft

Carahsoft Technology Corp. is the trusted Government IT solutions provider, combining technological expertise with a thorough understanding of the government procurement process to help federal, state and local government agencies select and implement the best solution at the best possible value. As a top-ranked GSA Schedule Contract holder, Carahsoft is the largest government partner and serves as the master government aggregator for many of its best-of breed vendors. The company's dedicated Solutions Divisions support proactive sales, marketing and delivery of Symantec, Storage Solutions, VMware, Adobe, Open Source, HR, HP Software, Intelligence, and SAP. For more information, visit www.carahsoft.com.

About Janeeva (www.Janeeva.com)

Janeeva pioneered Software as Service (SaaS) Outsourcing Relationship Management solutions that optimize customer/vendor relationships to ensure the success of these engagements.

Janeeva's solutions can be implemented quickly to automate performance and SLA monitoring and reporting, manage change control, issues, and relationship health across multiple vendors and towers. Janeeva is the only company to provide on-demand tools for defining, tracking and managing quantitative metrics, measuring and improving qualitative "relationship health" characteristics and communicating across complex, inter-agency networks.

Janeeva is headquartered in Ann Arbor, Michigan. For more information, contact Janeeva at 1-888-297-1678 or info@janeeva.com.