

## SMSi and Carahsoft Team to Provide Government with Industry Leading Data Access and Data Management Solutions

### *Twister Data Framework® Awarded to Carahsoft GSA Schedule*

Reston, VA - August 20, 2008 - SMSi, developer of the innovative *Twister Data Framework®* suite of software products, today announced a partnership with Carahsoft Technology Corp., the trusted government IT solutions provider. Under the agreement, Carahsoft has been awarded the GSA Schedule for all SMSi's products and will provide proactive sales and marketing support to drive demand for the products within the public sector marketplace.

"SMSi's *Twister Data Framework®* fits well with the text analytics, visualization, and analysis products that we offer in our Intelligence Solutions portfolio. In fact, *Twister* is already being used by several of our customers to integrate and deploy some of these applications into their environments," said Craig P. Abod, Carahsoft president. "We continue to expand our solutions to support intelligence gathering and analysis, and we are pleased to include *Twister* to our capabilities."

With the addition of *Twister*, Carahsoft's Intelligence Solutions team now encompasses more than 25 vendors, providing Department of Defense, Intelligence Community, and Civilian agencies with a single point of access to the latest technologies.

*Twister Data Framework®* is composed of two key applications: *Twister Data Integrator* and *Twister Data Server*. Working together, these applications enable organizations to significantly enhance their ability to manage and to access disparate types of data. *Twister Data Integrator* is primarily an ETL (Extract, Transform, and Load) tool, and it integrates commercial text analytics applications (entity and event extractors, geotaggers, etc.) into a flexible data pipeline. Results can be delivered in virtually any format to one or many data stores or analytical environments. *Twister Data Server* enables federated queries across multiple data sets and networks. Both applications are standards-based, offer open APIs, and are highly scalable.

"We include both the *Data Integrator* and the *Data Server* in *Twister Data Framework* to provide in one distribution a very complete set of tools allowing our customers to work with virtually any type of data - structured or unstructured, streaming or static, local or remote," explained Lang Craighill, VP of Sales and Marketing at SMSi. "Our customers appreciate the flexibility this offers, whether they are implementing new data flows, managing data migrations, or deploying new analysis applications in their organizations.

"As we looked to enhance our sales and marketing in the public sector marketplace, we quickly determined that Carahsoft offered the best option.," said Craighill. "Their GSA schedule and other contracts include software from many of the In-Q-Tel portfolio companies which perfectly compliments our offerings. We look forward to working with Carahsoft to deliver tightly integrated and easily deployable solutions to our customers."

Carahsoft's GSA listing for *Twister* products (GS-35F-0131R) was effective August 1, 2008. For more information, contact Carahsoft at 888-662-2724 or [intelteam@carahsoft.com](mailto:intelteam@carahsoft.com).

#### **About Carahsoft ([www.carahsoft.com](http://www.carahsoft.com)):**

Carahsoft Technology Corp. is the trusted Government IT solutions provider, combining technological expertise with a thorough understanding of the government procurement process to help federal, state and local government agencies select and implement the best solution at the best possible value. As a top-ranked GSA Schedule Contract holder, Carahsoft is the largest government partner and serves as the master government aggregator for many of its best-of-breed vendors. The company's dedicated Solutions Divisions support proactive sales, marketing and delivery of Symantec, Storage Solutions, VMware, Adobe, Open Source, HR, HP Software, Intelligence, and SAP.

Carahsoft is consistently recognized by its partners as a top revenue producer and is listed among the industry's fastest growing firms by *VARBusiness*, *CRN, Inc.*, *Washington Technology*, and the *Washington Business Journal* (#1 Fastest Growing Company in 2007). In 2008, Carahsoft received the *Government VAR* State and Local Solution Provider of the Year Award and the *VAR Business* Top Revenue Generator Award.

#### **About SMSi**

SMSi was founded in 2002 as an Engineering Services company supporting US Government customers. Its primary focus is solving customers' data management problems, including systems design, data modeling, systems implementation, and support. Beginning in late 2004, SMSi's software engineers began working on the SDD (Software Design Document) for *Twister Data Framework*<sup>®</sup>. The first version of the product was released in the summer of 2006, and was quickly put into production by customers. SMSi is currently shipping the third major release of *Twister* and will continue to enhance the product. The most recent version, released in May 2008, added *Twister Graph Designer* which provides an intuitive GUI (Graphical User Interface) that facilitates design of new data flows.

SMSi is a privately held company with offices in Reston, VA. In addition to the *Twister* suite of software products, the company offers engineering services including System & Network Engineering, Systems Design, Software Engineering and Systems Administration. For more information, visit <http://www.sms-fed.com>.

###

*Twister Data Framework is a registered trademark of SMSi.*