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**FOR IMMEDIATE RELEASE**

# Adobe Connect Selected in Expanded U.S. DoD Contract

## DISA's Defense Connect Online Leverages Adobe Web Conferencing Software

**SAN JOSE, Calif. — Aug. 15, 2011** — Adobe Systems Incorporated (Nasdaq:ADBE) today announced the Defense Information Systems Agency (DISA), an operating unit of the U.S. Department of Defense (DoD), has awarded an expanded contract that includes Adobe® Connect™ Web conferencing software to enable deployed troops, support personnel, and military leaders to collaborate more efficiently across locations worldwide.

The multi-year contract is valued at over \$93 million and was awarded to Carahsoft Technology Corp., a government IT solutions provider that works in partnership with Adobe Systems Federal, LLC, a wholly owned subsidiary of Adobe. It includes a one-year base period and subsequent one-year options that extend into 2015.

DISA identifies, deploys and maintains interoperable systems that serve a diverse group of autonomously managed DoD enterprises, including the Office of the Secretary of Defense, the Joint Chiefs of Staff, Combatant Commands, and the nation's military branches. Selected systems must meet the highest standards of operation, security and quality.

Carahsoft and Adobe will continue to operate, maintain and enhance the deployed Defense Connect Online (DCO) system, which includes Adobe Connect and has been in place since 2007. The system provides advanced Web conferencing, presence and awareness, video conferencing, and chat capabilities. DCO is used across the DoD and supports over 500,000 registered users who, on aggregate, use the system for in excess of 35 million Web conferencing minutes per month.

"For the past several years, Adobe Connect has supported vital collaboration across the DoD's complex and diverse environments," said Rob Tarkoff, senior vice president and general manager, Digital Enterprise Solutions, Adobe. "This new contract will enable continued growth and user acceptance of Defense Connect Online as a vehicle for mission-critical, real-time communication. It stands as strong validation of our solution, and we look forward to ongoing work, along with Carahsoft, to meet the needs of the DoD."

"Carahsoft, in its ongoing and valued partnership with Adobe, is honored to have earned the opportunity to continue providing DoD customers with this proven, indispensable capability," said Craig P. Abod, president of Carahsoft, which serves as Adobe's master GSA schedule holder. "While the Carahsoft-Adobe team is proud of DCO's past accomplishments as DoD's premier collaboration tool, we are also excited about its future contribution to improved operational effectiveness for all DoD users."

Adobe Connect powers effective and engaging online meetings, eLearning and Webinars. Based on the virtually ubiquitous Adobe Flash® Player software, it provides enterprises and governments worldwide with broad capabilities for delivering rich experiences across multiple devices, while maintaining easy, reliable meeting entry.

For more information on Adobe Connect, please visit [www.adobe.com/products/adobeconnect](http://www.adobe.com/products/adobeconnect).

For the DCO Facebook page, please visit [www.facebook.com/DefenseConnectOnline](http://www.facebook.com/DefenseConnectOnline).

To sign up for a DCO account, DoD personnel and contractors can visit <https://www.dco.dod.mil>.

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### About Adobe Systems Incorporated

Adobe is changing the world through digital experiences. For more information, visit [www.adobe.com](http://www.adobe.com).

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