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SALESFORCE CONTRACT GUIDE

STATE & LOCAL FEDERAL



Government Procurement Vehicles & Contracts

Carahsoft serves as the master government aggregator and distributor for Salesforce, helping government agencies transform into connected organizations through social and mobile technologies.

Carahsoft offers expertise in government procurement processes and practices, and holds state-, city-, county-, and technology-specific contracts that accelerate procurement for government agencies. In addition, through GSA's Cooperative Purchasing Program, state, local, and tribal governments can purchase through specific GSA Schedule contracts.

These contracts allow customers to procure end-to-end Saleforce solutions, encompassing Salesforce licenses/subscriptions, implementation and integration services, as well as best-in-class applications available through Salesforce AppExchange partners.

Carahsoft also partners with resellers who focus on states and regions throughout the country.

Through these teaming arrangements, Carahsoft and Salesforce have access to these vehicles as well.

Salesforce-Specific Contracts

California Office of Technology Services (OTECH)

Contract Number: 9678

Term: December 23, 2014 - December 22, 2017

California - Orange County

Contract Number: MA-017-16010236 Term: November 9, 20155 - May 31, 2020

(With 2 option years)

Colorado: City and County of Denver

Contract Number: 201419193

Term: January 1, 2015 - October 31, 2019

Delaware Customers Relationship Management Software and Services

Contract Number: GSS16768-CRM_SOFT Term: January 27, 2016 - June 11, 2017

(With 3 option years)

Iowa Office of the Chief Information Officer

Contract Number: 2015-BUS-004

Term: August 10, 2015 - August 9, 2020

Maryland Department of Information Technology (DoIT)

Contract Number: 060B6400007

Term: March 1, 2016 - February 28, 2019

(With 2 option years)

Massachusetts: City of Boston

Contract Number: 0000000000000000000042451

Term: May 17, 2016 - May 16, 2017

Michigan Department of Technology, Management, and Budget

Contract Number: 071B6600108 Term: July 22, 2016 - July 21, 2026

Minnesota Software Service Terms & Discounts

Contract Number: N/A

Term: September 1, 2015 - August 31, 2016

New Jersey Software License & Related Services

Contract Number: M0003 - CTC01

Term: August 27, 2014 - August 26, 2017

North Carolina

Contract Number: ITS-008630 / ITS-009540 AM1 Term: October 8, 2015 - October 7, 2017

Ohio Master Cloud Services Agreement

Contract Number: MCSA-0016 Term: April 20, 2016 - June 30, 2017

Utah Division of Purchasing Salesforce Licensing, Services & Applications

Contract Number: PD2360

Term: May 1, 2016 - April 3, 2021

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Salesforce-Specific Contracts (cont.)

Virginia--Fairfax County IT Hardware, Software, and Services

Contract Number: 4400006323

Term: October 4, 2015 - October 4, 2020

Washington Department of Enterprise Services Master Contract for ITSM Software & Professional Services

Contract Number: 06213

Term: August 26, 2013 - August 25, 2016

(With 2 option years)

Wisconsin Software Service Terms & Discounts

Contract Number: N/A

Term: September 1, 2015 - Aug 31, 2016

Carahsoft-Wide State & Local Contracts

GSA Cooperative Purchasing Program

Contract Number: GS-35F-0119Y

Term: December 20, 2011 - June 17, 2017

National Cooperative Purchasing Alliance

(NCPA) Contract Number: NCPA01-08 Term: April 10, 2016 – April 30, 2019

The Cooperative Purchasing Network (TCPN)

Contract Number: R150402

Term: June 1, 2015 - May 20, 2018

(With 2 option years)

California Multiple Award Schedules (CMAS)

Contract Number: CMAS 3-12-70-2247E Term: August 28, 2012 - March 31, 2017

New Mexico General Services Department

Contract Number: 30-000-13-00060

Term: March 18, 2013 - December 19, 2016

Texas Department of Information Resources

(DIR) Contract Number: DIR-TSO-3149 Term: June 22, 2015 - June 22, 2019

Carahsoft-Wide Contracts (cont.)

Virginia Information Technology Agency (VITA) DPS

Contract Number: VA-140401-CARA Term: April 1, 2014 - March 30, 2017

Federal Procurement Vehicles

GSA Schedule 70

Contract Number: GS-35F-0119Y

Term: December 20, 2011 - June 17, 2017

SEWP V

Contract Numbers:

Group A Small: NNG15SC03B

Group D Other Than Small: NNG15SC27B

Term: May 1, 2015 - April 30, 2020

U.S. Department of Agriculture BPA

Contract Number: GS35F0119Y-AG3144B150010

Term: June 26, 2015 - June 28, 2020

U.S. Department of Health and Human Services BPA

Contract Number: BPA AG-3144-B-15-0010 Term: November 27, 2015 - November 26, 2016

(With 4 option years)

GSA Salesforce Implementation, Integration and Support Services (SIISS) BPA

Contract Numbers Vary by Implementation Partner Term: December 21, 2015 – December 20, 2020

For More Information

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ORDERING INFORMATION

Federal Taxpayer ID: 52-2189693 DUNS Number: 088365767 Shipping Point: FOB Destination Terms: Net 30 on approved credit