

Leading Public Sector Solution Provider Partners with Racemi on Software and Services for Server Migrations

Racemi and Carahsoft to streamline migration projects for government customers and partners

VMWorld, SAN FRANCISCO, August 27, 2013 – Racemi, the leading provider of automated server migration solutions, today announces an agreement with Carahsoft Technology Corp., the leading government IT solutions provider, which will offer Racemi software and services to assist with customer server migrations.

Carahsoft is a leading VMware IT solutions partner focused on the public sector. The company was ranked #28 on the CRN 2013 Solution Provider 500 list of top technology integrators in the U.S. and Canada, announced last month, based on its revenue of \$1.4 billion last year.

As part of the agreement effective immediately, Carahsoft will proactively market and resell Racemi server migration software and professional services to its government customers, technology partners, as well as service providers and resellers.

“The extensive experience of Carahsoft and its network in the public sector combined with our industry-leading server migration technology and services will help accelerate any server migration project,” said Lawrence Guillory, CEO of Racemi. “We believe that the public sector represents a great opportunity for our company and together with Carahsoft, we will deliver a new level of value to its government customers and partner network.”

“Racemi’s server migration software and services are the perfect solution for public sector server migration projects,” said John Lee, vice president of cloud solutions at Carahsoft, which also serves as VMware’s master government aggregator. “Installed on thousands of servers in Global 2000 data centers around the world, Racemi’s software stands up to rigorous security and performance standards. We look forward to making the company’s solutions available to the government market and our extensive ecosystem of partners.”

Racemi’s server imaging technology quickly clones server workloads between dissimilar physical, virtual or private cloud platforms, reducing the migration process from days to minutes. The Racemi software captures the entire server stack—including operating system, applications, and configuration—and automatically converts it to run on the new target platform by applying the necessary tools and drivers during the migration process. This ensures existing workloads are migrated in their time-tested configuration, resulting in better reliability and supportability.

About Carahsoft

Carahsoft Technology Corp. is the trusted Government IT solutions provider. As a top-ranked GSA Schedule Contract holder, Carahsoft serves as the master government aggregator for many of its best-of-breed vendors, supporting an extensive ecosystem of manufacturers, resellers, and consulting partners committed to helping government agencies select and implement the best solution at the best possible value. The company’s dedicated Solutions Divisions proactively market, sell and deliver Adobe, VMware, Symantec, EMC, F5 Networks, Open Source, HP, SAP, and Innovative and Intelligence products

and services among others. Carahsoft is consistently recognized by its partners as a top revenue producer, and is listed annually among the industry's fastest-growing firms by CRN, Washington Technology, Washington Post, Washington Business Journal, and SmartCEO. www.carahsoft.com.

About Racemi

Racemi, the moving company for the cloud, has been named a “Cool Vendor” and has hundreds of customers, users, and partners around the globe. The company builds server provisioning and cloud migration technology that allows businesses to quickly migrate their existing physical and virtual servers between dissimilar physical, virtual, and cloud platforms and across geographies. For CSPs (cloud service providers), MSPs (managed service providers), and hosting providers, Racemi is the easiest, most reliable method for onboarding customers to their public, private, or hybrid cloud offering. Racemi also enables customers and partners to automate private data center provisioning by leveraging its market-leading server imaging technology to rapidly provision physical, virtual or private cloud servers in any automated use case. For more information, visit www.racemi.com.

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