APPENDIX C - PRICING INDEX DIR-SDD-2035 CARAHSOFT TECHNOLOGY CORP	Customer Discount % off MSRP
Emergency Preparedness Hardware Products	
F5 Networks	2.00%
FireEye	4.40%
HP Appliances	5.00%
Imation Mobile Security	7.50%
LG	9.50%
mPower	2.60%
Nimble Storage	7.50%
SafeNet	3.50%
ServiceNow	4.50%
WhipTail	3.95%
Emergency Preparedness Software Products	
10gen	4.00%
Acquia	4.00%
Actiance	6.50%
Alfresco	3.74%
Application Security	10.25%
AppSense	13.00%
AvePoint	6.00%
Box	18.39%
CollabNet	4.50%
F5 Networks	2.00%
FireEye	2.50%
Good Software Licenses	17.50%
HP Software	5.00%
HyTrust	5.65%
Identity Automation	12.50%
Imation Mobile Security	7.50%
Intermap	5.15%
MarkLogic	11.50%

APPENDIX C - PRICING INDEX DIR-SDD-2035 CARAHSOFT TECHNOLOGY CORP	Customer Discount % off MSRP
MotionDSP	4.80%
mPower	2.60%
Nimble Storage	7.50%
Nutanix	8.75%
Pentaho	4.00%
Progress	2.00%
Red Hat	
RHEL 6 Media Kits	11.50%
JBOSS TAM	0.21%
RHEL TAM	14.87%
Other Red Hat software not mentioned in the above 3 categories	19.30%
SafeNet	3.50%
ServiceNow	4.50%
Splunk	1.50%
Symantec	
Security Management Licenses & Maintenance Renewals	9.50%
Endpoint Security Licenses & Maintenance Renewals	9.50%
Mobile Management & Security Licenses & Maintenance Renewals	9.50%
IT Lifecycle Management Licenses and Maintenance Renewals	9.50%
Messaging Security & E-Discovery Licenses & Maintenance Renewals	9.50%
Web Security Licenses & Maintenance Renewals	9.50%
Application Virtualization Licenses & Maintenance Renewals	9.50%
Regulatory Compliance Licenses & Maintenance Renewals	9.50%
Authentication Cloud Services	9.50%
Security & MSS Cloud Services	9.50%
Professional Services - Design & Implementation Services	4.50%
Business Critical Support Services	4.50%
Security Appliances & Maintenance Renewals	9.50%
TerraGo	4.50%
VMware	3.50%
WhipTail	3.95%
Technical Services and Training	
10gen Training Services, Installation Services	4.00%
Acquia Training Services, Installation Services	4.00%
Actiance	6.50%
Alfresco	3.74%
AppSense	
Maintenance	13.00%
Services	6.00%
AvePoint	6.00%
Box	18.39%
CollabNet	4.50%

APPENDIX C - PRICING INDEX DIR-SDD-2035 CARAHSOFT TECHNOLOGY CORP	Customer Discount % off MSRP
F5 Networks	2.00%
FireEye	3.50%
Good Training	7.50%
HP	5.00%
HyTrust	5.65%
Identity Automation	12.50%
Imation Mobile Security	7.50%
Intermap	5.15%
MotionDSP	4.80%
mPower	2.60%
Nimble Storage	7.50%
Nutanix	8.75%
Pentaho Training Services, Installation Services	4.00%
Red Hat	19.30%
SafeNet	3.50%
Service Now Training	1.50%
Splunk	1.50%
Symantec Training	4.50%
TerraGo	4.50%
VMware Support	2.00%
WhipTail	3.95%
Accessories	
10gen Training Manual	4.00%
Acquia Training Manual	4.00%
Pentaho Training Manual	4.00%
ServiceNow Training Manual	1.50%