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# The County Commissioners Association of Pennsylvania (CCAP) Consortium

## What is The CCAP Consortium Program with VMware?

The County Commissioners Association of Pennsylvania is the voice of Pennsylvania Counties. CCAP provides county leaders with information and guidance related to legislation, education, media, insurance, technology and many other issues that help create and maintain crucial services for residents throughout the state.

Through its partnership with Carahsoft and VMware, CCAP has successfully leveraged its collective buying power to ensure steep discounts on all VMware licenses and services.

#### What is VMware?

The industry-leading virtualization software company that empowers organizations to innovate and thrive by streamlining IT operations. By virtualizing infrastructure from the data center to the cloud and mobile devices, VMware enables IT administrators to deliver services from any device, anytime, anywhere.

#### Who is Carahsoft?

Carahsoft is the leading public sector distributor for VMware products and services. We combine traditional distribution services with dedicated VMware Product Specialists. Any questions about The Quilt | VMware products and licensing, or contracts can be answered by our 24/7 support line established to assist Reseller Partners and VMware customers.

#### **Pricing**

CCAP has established a pricing structure in which customers are receiving over 30% savings on licenses and more than 50% on Net New Support and Subscription. To receive budgetary pricing pertaining to your agency's needs, please contact: VMwareCCAP@Carahsoft.com.

### Do I qualify for CCAP pricing?

If your county is a member of CCAP or an affiliate of a member county, then you qualify for CCAP pricing!

http://www.pacounties.org/Pages/default.aspx

# How do I receive a budgetary quote?

In order to receive pricing, please contact your preferred VMware Reseller or Carahsoft, for The CCAP | VMware Consortium Pricing. If you do not have a preferred Reseller, Carahsoft can assist to help you partner with one of VMware's Top Solution Providers. Please contact VMwareCCAP@Carahsoft.com or visit our website for assistance

CCAP and Carahsoft have prepared a convenient purchasing vehicle to simplify the procurement process and allow for expedited consumption of all VMware licensed software and services. Only one quote is needed and no bidding is necessary as the VMware contract was pre-competed and provides CCAP and their participants with the best possible price.