

U.S. Government HPE FITARA Addendum

Introduction

This Federal Supply Schedule Addendum supplements GSA Federal Supply Schedule Contract Number GS-35F-0119Y between Carahsoft Technology Corporation and the General Services Administration.

As Agencies begin to implement their FITARA Roadmaps, HPE Software can help reduce cost and significantly speed the time to value. The HPE Category Management Offering helps GSA eliminate redundancies, increase efficiency, and deliver more value and savings from acquisition programs and contribute progress towards category management goals/objectives.

The HPE Solutions provide the best-in-class technology to the federal government. For more than 70 years, the HPE brand has stood for quality, reliability and technology leadership with a focus on customer satisfaction.

SOLUTION 1

HPE ENTERPRISE SOFTWARE LICENSE MANAGEMENT

The HPE Enterprise Software License Management Bundle provides pre-configured capability offerings to assist Agencies enable enterprise software license management required by OMB. The bundles include HPE Discovery and Universal Configuration Management Database, Hardware/Software Asset Management and our IT Business Analytics products with initial required implementation services to ensure customer success.

SKU	Description	List Price	Bundle GSA Price	Total Discount
HPE-SWLMDCC-S	FITARA HPE Software License Management for Data Center Bundle - Small	\$ 565,618.86	\$ 402,096.07	28.91%
HPE-SWLMDCC-M	FITARA HPE Software License Management for Data Center Bundle - Medium	\$ 618,895.14	\$ 430,888.34	30.38%
HPE-SWLMDCC-L	FITARA HPE Software License Management for Data Center Bundle - Large	\$ 905,089.29	\$ 614,067.05	32.15%
HPE-SWLMDCC-XL	FITARA HPE Software License Management for Data Center Bundle - xLarge	\$ 1,216,425.59	\$ 805,765.52	33.76%
HPE-SWLMDCC-S	FITARA HPE Software License Management for Data Center & Clients Bundle - Small	\$ 567,518.73	\$ 403,422.47	28.91%
HPE-SWLMDCC-M	FITARA HPE Software License Management for Data Center & Clients Bundle - Medium	\$ 620,795.01	\$ 415,108.38	33.13%
HPE-SWLMDCC-L	FITARA HPE Software License Management for Data Center & Clients Bundle - Large	\$ 906,989.16	\$ 590,102.95	34.94%
HPE-SWLMDCC-XL	FITARA HPE Software License Management for Data Center & Clients Bundle - xLarge	\$ 1,218,325.46	\$ 747,303.30	38.66%

SOLUTION 2**HPE INCREMENTAL DEVELOPMENT**

The HPE Incremental Development Bundle provides pre-configured capability offerings to help Agencies setup Agile methods and incremental development best practices required by FITARA. The bundles include HPE Agile Management Suite coupled with our Application Life-cycle management and IT Business Analytics with initial required implementation services to ensure customer success.

SKU	Description	List Price	GSA Price	Total Discount
HPE-SWIDH-S	FITARA HPE Software for Incremental Development Hybrid Bundle - Small	\$ 1,167,122.96	\$ 820,437.52	29.70%
HPE-SWIDH-M	FITARA HPE Software for Incremental Development Hybrid Bundle - Medium	\$ 3,383,650.64	\$ 2,319,175.67	31.46%
HPE-SWIDH-L	FITARA HPE Software for Incremental Development Hybrid Bundle - Large	\$ 11,824,492.34	\$ 7,915,023.39	33.06%
HPE-SWIDTA-S	FITARA HPE Software for Incremental Development Test Automation Bundle - Small	\$ 757,223.09	\$ 537,574.71	29.01%
HPE-SWIDTA-M	FITARA HPE Software for Incremental Development Test Automation Bundle - Medium	\$ 3,486,809.20	\$ 2,398,658.03	31.21%
HPE-SWIDTA-L	FITARA HPE Software for Incremental Development Test Automation Bundle - Large	\$ 12,036,673.99	\$ 8,091,553.77	32.78%
HPE-SWIDMT-S	FITARA HPE Software for Incremental Development Mobile Testing Bundle - Small	\$ 151,601.75	\$ 112,970.13	25.48%
HPE-SWIDMT-M	FITARA HPE Software for Incremental Development Mobile Testing Bundle - Medium	\$ 385,925.97	\$ 275,541.38	28.60%
HPE-SWIDMT-L	FITARA HPE Software for Incremental Development Mobile Testing Bundle - Large	\$ 817,877.17	\$ 553,910.10	32.27%

SOLUTION 3**HPE IT PORTFOLIO SAVINGS**

The HPE IT Portfolio Savings Bundle provides pre-configured capability offerings to help Agencies track and improve their IT Portfolio Savings and application rationalization goals as well as report metrics monthly to OMB. The bundles include HPE Project and Portfolio Management, Enterprise Maps, Application Portfolio Management and IT Business Analytics products with initial required implementation services to ensure customer success.

SKU	Description	List Price	GSA Price	Total Discount
HPE-ITPS-S	FITARA HPE IT Portfolio Savings Bundle - Small	\$ 706,270.36	\$ 502,020.09	28.92%
HPE-ITPS-M	FITARA HPE IT Portfolio Savings Bundle - Med	\$ 2,215,923.43	\$ 1,526,562.71	31.11%
HPE-ITPS-L	FITARA HPE IT Portfolio Savings Bundle - Large	\$ 4,533,599.68	\$ 3,050,308.22	32.72%

SOLUTION 4**DATA CENTER AUTOMATION**

The HPE Data Center Automation Bundle's pre-configured capability offerings to help Agencies improve operational efficiencies and cost savings goals through automation of common IT process for deployment and compliance of application and infrastructure updates. The bundles include our operations orchestrator, deployment and network automation (CODAR/NMA) products.

SKU	Description	List Price	GSA Price	Total Discount
HPE-SWDCA-SM	FITARA HPE Software for Data Center Automation - Small	\$ 740,363.35	\$ 558,151.41	24.61%
HPE-SWDCA-M	FITARA HPE Software for Data Center Automation - Medium	\$ 1,336,024.32	\$ 990,332.60	25.87%
HPE-SWDCA-L	FITARA HPE Software for Data Center Automation - Large	\$ 3,189,215.32	\$ 2,136,530.65	33.01%

How to Select the Appropriate Bundle Size

Bundle	How to Select the size
FITARA HPE SW License Management	Based on the number of OSI's that are required to support Enterprise Software, typically the CTO will know how many unique servers exist or will require Agents for ITAM/SAM. A small includes 100 OSI, Medium includes 200 OSI, Large is 400 and an X-Large will support 500 OSI's.
FITARA HPE SW License Management with "Clients"	Add the number of client (end user workstations), same as the enterprise license management but includes end point licenses. Small can support 3000 endpoints, Medium 15,000. Large 30,000 and Extra-large 150,000
FITARA Data Center Automation	Based on the number of OSI's for Server Automation, we estimated the network automation based on the OSI's. The Small offering includes 3000 OSI's and includes Server Automation and Operations Orchestration server. The Medium offering builds upon small, and includes Network Automation and Database & Middleware Automation. The Large builds upon the medium and includes HP IT Operations Compliance.
FITARA HPE IT Portfolio Savings	Based on number of named users that require portfolio/project management, Business Analytics and Enterprise Maps access. Agencies should buy enough named users to support the IT functions desired. If they only need Portfolio Management, they should buy a size that matches the amount of portfolio managers or Budget/Planning users. Additional named user license keys are required for other IT functions, such as program/project management, application rationalization etc. The Small offering includes 100 named users, Medium 500 and Large 1000 named users.
FITARA HPE Incremental Development Hybrid	Based on the size of their requirements management and agile management and testing teams, the Hybrid offering includes both applications life cycle management and Agile Management license keys. Small equals 50 users, Medium 150 Users and Large equal's 500 Users. Respectively, 10, 30 and 100 license keys are provided for Agile Management for small, medium and large.
FITARA HPE Incr Dev Auto Test	These additional products are estimated based on the number of performance testers, service testers and the number of separate network environments desired for testing Includes additional license keys for application lifecycle management, business process testing and unified functional testing as well as up to 100 performance test virtual users for a small, 1000 for a medium and 5000 for a large. Network/Service Virtualization was also included with quantities of 50 for a small, 500 for a medium and 2500 for a large..
FITARA Incremental Development Mobile Testing	Based on the number/type of Mobile devices and different mobile networks required. A Small Offering includes 1 Mobile Center Suite license that can support 4 concurrent accesses and 4 mobile devices. A medium includes an additional 6 devices and a Large can support 16 devices

*Key: OSI: Operating System Instance, basically a server, including virtual servers or "Instances".

The HPE Software Team is available to help with the selection of the right size/option for Agencies as well as to discuss details about the specific capabilities provided within each offering to help Agencies make the best value selection.

Discount Terms

*Discounts are not cumulative.

Discounts cannot be combined with discounts offered on existing BPA's or contracts that an agency may have in place with Carahsoft or an authorized HPE/Carahsoft reseller.

HPE Software will honor the same discounts on any additional HPE ITM products that are added to a purchase order for one of these initial offerings. This will make it easy for Agencies to add specific products desired to address unique requirements. For example, our cloud, business service monitoring, DevOps, storage management or additional training can be easily added at the time of purchase.

Pricing is discounted from standard GSA pricing based upon volume. Offerings are available for small, medium, large and in some cases extra large quantities.

Each of these bundles requires a separate Professional Services package to be purchased for implementation. HPE and Carahsoft will work with the customer to create a Statement of Work to best fit the customers' needs prior to purchase.