

APPENDIX C - PRICING INDEX DIR-SDD-2035 Amendment 5 CARAHSOFT TECHNOLOGY CORP		Customer Discount % off MSRP
Emergency Preparedness Hardware Products		
F5 Networks		2.47%
FireEye		4.40%
HP Appliances		5.00%
Imation Mobile Security		7.50%
LG		9.50%
mPower		2.60%
Nimble Storage		8.25%
SafeNet		3.50%
ServiceNow		4.50%
WhipTail		3.95%
Emergency Preparedness Software Products		
10gen		4.00%
Acquia		4.00%
Actiance		6.50%
Alfresco		3.74%
Application Security		10.25%
AppSense		13.00%
AvePoint		6.00%
Box		18.39%
CollabNet		4.50%
F5 Networks		2.00%
FireEye		2.50%
Good Software Licenses		17.50%
HP Software		5.00%
HyTrust		5.65%
Identity Automation		12.50%
Imation Mobile Security		7.50%
Intermap		5.15%
MarkLogic		11.50%
MotionDSP		4.80%
mPower		2.60%
Nimble Storage		7.50%
Nutanix		8.75%
Pentaho		4.00%
Progress		2.00%
Red Hat		
RHEL 6 Media Kits		11.50%
JBOSS TAM		0.21%
RHEL TAM		14.87%
Other Red Hat software not mentioned in the above 3 categories		19.30%
SafeNet		3.50%
ServiceNow		4.50%

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**Customer
Discount % off
MSRP**

Splunk	1.50%
Symantec	
Security Management Licenses & Maintenance Renewals	9.50%
Endpoint Security Licenses & Maintenance Renewals	9.50%
Mobile Management & Security Licenses & Maintenance Renewals	9.50%
IT Lifecycle Management Licenses and Maintenance Renewals	9.50%
Messaging Security & Maintenance Renewals	9.50%
Web Security Licenses & Maintenance Renewals	9.50%
Application Virtualization Licenses & Maintenance Renewals	9.50%
Regulatory Compliance Licenses & Maintenance Renewals	9.50%
Authentication Cloud Services	9.50%
Security & MSS Cloud Services	9.50%
Professional Services - Design & Implementation Services	4.50%
Business Critical Support Services	4.50%
Security Appliances & Maintenance Renewals	9.50%
TerraGo	4.50%
Veritas	
IT Lifecycle Management Licenses and Maintenance Renewals (includes all information management solutions)	9.50%
Appliance & Maintenance Renewals	9.50%
Authentication Cloud Services & Solutions	9.50%
Professional Services - Design & Implementation Services	4.50%
Business Critical Support Services	4.50%
VMware	3.50%
WhipTail	3.95%
Technical Services and Training	
10gen Training Services, Installation Services	4.00%
Acquia Training Services, Installation Services	4.00%
Actiance	6.50%
Alfresco	3.74%
AppSense	
Maintenance	13.00%
Services	6.00%
AvePoint	6.00%
Box	18.39%
CollabNet	4.50%
F5 Networks	2.00%
FireEye	3.50%
Good Training	7.50%
HP	5.00%
HyTrust	5.65%
Identity Automation	12.50%

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**Customer
Discount % off
MSRP**

Imation Mobile Security	7.50%
Intermap	5.15%
MotionDSP	4.80%
mPower	2.60%
Nimble Storage	7.50%
Nutanix	8.75%
Pentaho Training Services, Installation Services	4.00%
Red Hat	19.30%
SafeNet	3.50%
Service Now Training	1.50%
Splunk	1.50%
Symantec Training	4.50%
TerraGo	4.50%
VMware Support	2.27%
WhipTail	3.95%
Accessories	
10gen Training Manual	4.00%
Acquia Training Manual	4.00%
Pentaho Training Manual	4.00%
ServiceNow Training Manual	1.50%