

Carahsoft Purchasing Program



Program Guide

Q2 / 2018

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At a Glance

Carahsoft Purchasing Program provides a flexible and cost-effective option to access IT vendors products and services while paying for what is used or consumed. Whether you are making smaller, transactional purchases or larger, strategically planned investments, the program is capable of fitting your needs.

The Carahsoft Purchasing Program (CPP) offers a flexible way to procure consumption services from either a single or multiple vendors in the form of CarahPoints. You can purchase CarahPoints through a prepaid or monthly commitment option. CarahPoints are denominated in Carahsoft transacting currencies and deposited as a fund balance within your CPP Portal Account. You can redeem your available CarahPoints for any products or services listed in the CPP Eligibility Matrix.

Program Features

- **Two ways to buy:** Select the prepaid option to purchase discounted CarahPoints up front and burndown as used. Select the monthly option if you prefer to receive a monthly billing invoice.
- **Self-service dashboard:** Submit on-demand requests for consumption services through your CPP Portal Account.
- **Centralized or decentralized management:** Allowing you to allocate CarahPoints to different departments, projects, and users.
- **Scale with ease:** Easily purchase CarahPoints at any time to meet the changing needs of your organization.
- **Flexible spending:** Redeem CarahPoints to pay for recurring usage and consumption costs, add-ons and renewals for existing consumptions, or new consumption services.
- **Price transparency:** Easily track the MSRP costs of consumption services against your currency-denominated fund balance.

Program Benefits

- **Access to latest technology:** Flexibility in evaluating, buying and consuming consumption services from leading vendors through a centralized purchasing program.
- **Streamlined funding:** Use available balance to rapidly acquire new products and services and to cover the recurring consumption and usage costs of your services - all without the hassle of procuring monthly purchase orders.
- **Future-proofed value:** Redeem CarahPoints for any consumption services listed on the CPP Eligibility Matrix, including products and services as they become available.
- **Monthly reporting:** Carahsoft will track monthly usage from the various vendor's products and services as they are consumed and provide a monthly remaining balance summary.
- **Rollover unused balances:** Remaining CarahPoints carry over from month to month and do not expire - merely consume your remaining balance as required, helping to reduce any potential waste of funds.
- **Valuable discounts:** Leverage your enterprise-wide buying power and receive volume discounts from your partner of choice based on the actual quantity and duration of the products and services you consumed.

How to Get Started

Before acquiring CarahPoints, you should:

- **Review the CPP Guide:** Your participation in Carahsoft Purchasing Program is subject to the CPP Guide located at www.carahsoft.com/ CPP.
- **Register into the program:** Visit the Carahsoft Purchasing Programs page to enroll in CPP. After completing your enrollment forms, you will receive a Carahsoft Purchasing Program membership number that identifies you as a CPP Fund Owner.
- **Estimate demand:** Use the vendor Consumption Point Estimator or work with their Account Executive to calculate the number of CPP CarahPoints needed to fund the vendor Consumption services under the prepaid or monthly billing options. Each eligible consumption service has a currency-denominated credit value.
- **Purchase CPP CarahPoints:** Contact a Carahsoft Offering Partner or a Carahsoft Sales Team to purchase the CPP CarahPoints you need to meet estimated demand. Include your Carahsoft Purchasing Program membership number, CPP Portal Account number, and CPP Fund Owner on the PO.

After purchasing CPP CarahPoints, you can:

- **Access Consumption Services:** Carahsoft will submit orders for and ensure access to the new consumption services, add-ons, and

renewals.

- **Log in to CPP Portal Account:** Explore CPP pages within the CPP Portal to view and manage your CPP Fund Balance.
- **Conduct monthly review:** Carahsoft will conduct customer review of monthly reporting and usage burndown of your consumption services.

For More Information

To find out more about CPP, visit the Carahsoft Purchasing Program page at www.carahsoft.com/ CPP.

Eligibility restrictions apply to U.S. Public Sector end-user customers, including but not limited to federal, state and local, and academic, public sector customers. Execution of an agreement to purchase CPP CarahPoints by an end-user customer constitutes a certification that a consumption-based purchase and pre-payment is allowed by applicable law and regulations.

This Program Guide sets forth the terms and conditions of CPP. Carahsoft reserves the right to modify this Program Guide at any time in its sole discretion, and any such modifications will apply to purchase of CPP CarahPoints and Fund Balances after the effective date of such change.

Eligible Consumption-Based Services

Under the Carahsoft Purchasing Program, customers may utilize the following products and services from leading vendors. On a monthly basis, customers must report to Carahsoft all products and services used per program guidelines. Customers with valid vendor related agreements will have the products with point value listed below delivered in their vendor licenses portals automatically unless indicated otherwise.

Product Name	Point / Mth	Charged Per
Rackspace Government Services		
Cloud Credits for FIPS-compliant Managed Services	1	\$1 MSRP Value
Cloud Credits for Professional Services	1	\$1 MSRP Value
Google		
Google Cloud Platform	1	\$1 MSRP Value
HyTrust		
HyTrust CloudControl for vSphere	12	Virtual Machine
HyTrust CloudControl for NSX	12	Virtual Machine
HyTrust DataControl	30	Virtual Machine
HyTrust Boundary Control	6	Virtual Machine
HyTrust CloudAdvisor for Data	16	Virtual Machine
HyTrust CloudControl for vSphere	12	Virtual Machine
VMware		
U.S. Federal VCPP Prepay Rental	1	\$1 MSRP Value
U.S. Federal VCPP Monthly Rental	1	\$1 MSRP Value